



## **NEWLife Leadership 7 - in - 3 Business Vision and Plan**

We get it. Discovering and casting your vision for a bright and prosperous future can be daunting. It doesn't have to be. You've got this! You can do it, and our goal is to make this process as simple as possible... but no simpler.

Let's get started! Your vision is already in your heart, you may just need a little help to fully discover it, put it into dynamic words, and then flesh it out. Fleshing it out, simply means to give your vision substance, make it fuller, and set you on the course to fruition. This tool will help you discover, define, and set the course for achieving your heart's desire for work, as well as in personal areas of your life. It can work on the personal side as well as work.

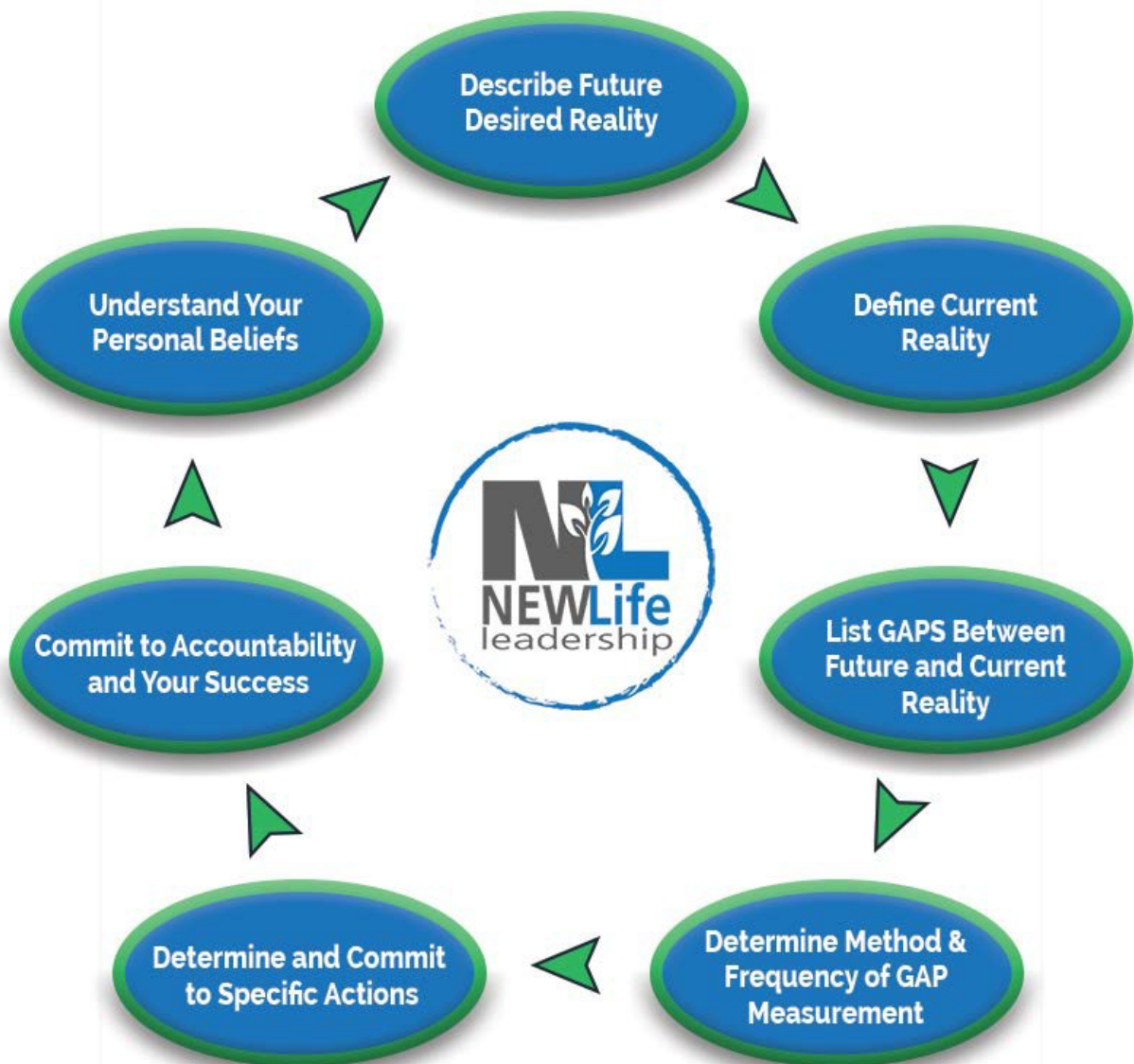
The simple process you are about to use for discovering, chasing, and living your dream at work (or home) is made up of seven steps spread over three-pages. Using this tool, you will begin with the end in mind and work your way into a beautiful and simple plan to get what you want.

Are you ready? Let's go!



While it's not a one-page tool, we thought it would be a good idea to lay the seven steps out for you in a model on one page so you can see what's coming. Take a look at the seven steps, but don't get bogged down with the details just yet. We will walk you through each step of the process so nothing will trip you up. When you finish working through the seven steps, you will have a plan in place, and you will be ready to start making your vision become reality. You will clearly understand the gaps between where you are and where you want to be, as well as the steps needed to close those gaps. Here are the seven steps:

## 7-IN-3 BUSINESS PLAN MIRACLE



# 7 - in - 3 Business Vision and Plan

## Instructions

### Step 1 - Describe Desired Future Reality

Use the following space to describe in great detail and living color what you want. Start anywhere you want and describe what you see. What do you want? Why do you want it? What will it be like when it's just the way you want it to be?

Don't be held back by what you currently believe is possible. Write what you want, exactly how you want it as if everything you write will come true. There are absolutely no limits in this step, if you can dream it and you really want it, write it here.

### Step 2 - Define Current Reality

In this step, in your own words, write about how things are now as they pertain to your vision. What is working well, what is not working so well, and what doesn't even exist at the present time. Describe in great detail what you currently have and why you believe you have it. (This includes what you have that you want to keep, what you have that you don't want to keep, and what is missing... and why.)

### Steps 3 & 4 - GAP Management

**Step 3:** In the GAP Table below, list gaps between where you are and where you want to be. These gaps could be measurable or subjective. If you see something as being a gap between where you are and where you want to be, list it here.

**Step 4:** After listing the Gaps you see between where you are and where you want to be, rank them in order of focus and determine whether you have Control or No Control in impacting the outcome of the gap. Now it's time to consider Measurement. For this step, go back to the matrix above and for each Specific Gap, determine how you will measure that Specific Gap, as well as how often you will take that measurement. Then add that information to the list under Measurement (Method / Frequency) area.

## **Step 5 - Determine and Commit to Specific Actions**

This is where the rubber meets the road, this is where you take action that will increase your opportunity to realize your vision.

After listing Specific Gaps between where you are and where you want to be, and determining how and how often you will take measurements to see where you are in the process of closing those gaps, it's time to consider causes. Something is (or somethings are) causing gaps between where you are and where you want to be. Eliminate those gaps and there is no daylight between where you are and where you want to be. Do you know what that means? With no Specific Gap space between where you are and where you want to be, your plan has worked, and you are living your vision! At that point, it's time for a bigger, or wider vision. For now, we need to consider the cause of the Specific Gaps and take action to eliminate the cause. If you are learning more about Gap Management, see *Gap Management* in Irrefutable Success University Month 3.

Determine actions you will focus on taking at this time and list each action below. An action can be a specific discipline you will be doing consistently with excellence, or an improvement project you will focus on at this time.

## **Step 6: Commit to Accountability and Your Success**

Write a sentence of commitment to this process to achieve what you want. This statement is in your own words and from your heart. It is your commitment to yourself that you will stick with the process.

List who you have asked to keep you accountable to sticking to the process and how often you will meet? (For NEWLife Leadership coaching clients, this person will be your Coach.)

## **Step 7: Understand Your Personal Beliefs Concerning Your Success**

On a scale of 1-10, with 10 reflecting full confidence and 1 reflecting little to no confidence, rate your confidence level in achieving success and realizing your vision.

If you score anything below 7, discuss this with your Coach or Accountability Partner.



**Steps 3 & 4 - GAPS & GAP Measurement**

	Specific GAP	Rank	Control/No Control	Measurement Method	Frequency
GAP 1	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
GAP 2	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
GAP 3	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

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**Step 5 - Top 5 Ongoing Actions**

	Action Name	Frequency
Action	<input type="text"/>	<input type="text"/>
Action	<input type="text"/>	<input type="text"/>
Action	<input type="text"/>	<input type="text"/>
Action	<input type="text"/>	<input type="text"/>
Action	<input type="text"/>	<input type="text"/>

**Step 5 - Top 5 Improvement Projects**

	Project Name	Start Date	End Date	Status
Improvement Project	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Improvement Project	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Improvement Project	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Improvement Project	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Improvement Project	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Step 6 - Commitment Statement**

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**Step 6 - Accountability Partner**

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**Step 7 - Confidence Score**

1-10

**Name**

First Name

Last Name

**Date**

Month Day Year

**Company Name**